UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): June 9, 2021

VERA BRADLEY, INC.

(Exact name of registrant as specified in its charter)

Indiana (State or Other Jurisdiction of Incorporation)

> 12420 Stonebridge Road, Roanoke, Indiana (Address of Principal Executive Offices)

001-34918 (Commission File Number) 27-2935063 (IRS Employer Identification No.)

46783 (Zip Code)

(877) 708-8372

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of each exchange on which registered				
Common Stock, without par value	VRA	NASDAQ Global Select Market				

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. O

The information in Items 2.02 and 9.01 of this Form 8-K is being furnished and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

Item 2.02 Results of Operations and Financial Condition

On June 9, 2021, Vera Bradley, Inc. issued an earnings press release for the quarterly period ended May 1, 2021. The press release, including attachments, is furnished as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits

(d) E	xhibits
<u>99.1</u>	Press Release dated June 9, 2021
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Vera Bradley, Inc. (Registrant)

Date: June 9, 2021

/s/ John Enwright

John Enwright Chief Financial Officer

EXHIBIT INDEX

Exhibit No.	Description
<u>99.1</u>	Press release dated June 9, 2021
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)



VERA BRADLEY ANNOUNCES FIRST QUARTER FISCAL YEAR 2022 RESULTS

Consolidated net revenues totaled \$109.1 million for the current year first quarter, an increase of 57.5% over \$69.3 million in the prior year

For the quarter, Vera Bradley, Inc. substantially narrowed its net loss to \$2.1 million, or \$0.06 per diluted share; excluding certain items, the non-GAAP net loss totaled \$1.7 million, or \$0.05 per diluted share

Balance sheet remains strong, with cash, cash equivalents, and investments over \$50 million and no debt

Management increases annual guidance for fiscal year ending January 29, 2022

FORT WAYNE, Ind., June 9, 2021 – Vera Bradley, Inc. (Nasdaq: VRA) today announced its financial results for the first quarter ended May 1, 2021.

In this release, Vera Bradley, Inc. or "the Company" refers to the entire enterprise and includes both the Vera Bradley and Pura Vida brands. Vera Bradley on a stand-alone basis refers to the Vera Bradley brand.

First Quarter Comments

"We outperformed our revenue and earnings expectations in the first quarter," noted Rob Wallstrom, Chief Executive Officer of the Company. "Consumer confidence, traffic, and spending grew as vaccines became more widely available; government stimulus funds were distributed; and customers began returning to work, social events, and travel. We expanded our consolidated gross margin rate and prudently managed our expenses."

"As a reminder, our enterprise's forward-looking strategy is to be a **purpose-driven, multi-lifestyle brand, high-growth company**," Wallstrom continued. "Our strong cash position, debt-free balance sheet, and ability to generate free cash flow will allow us to continue to invest in both our Vera Bradley and Pura Vida brands and seek out appropriate acquisitions of other comfortable, affordable, purpose-driven, digitally-native brands, similar to our successful Pura Vida acquisition, over time. We will also continue to expand our reach by adding adjacent product categories and geographies."

Summary of Financial Performance for the First Quarter

Consolidated net revenues totaled \$109.1 million for the current year first quarter, an increase of 57.5% over \$69.3 million in the prior year first quarter. Prior year revenues were adversely affected by the COVID-19 pandemic.

For the current year first quarter, Vera Bradley, Inc.'s consolidated net loss totaled (\$2.1) million, or (\$0.06) per diluted share. These results included \$0.4 million of net after tax charges related to intangible asset amortization. On a non-GAAP basis, Vera Bradley, Inc.'s consolidated first quarter net loss totaled (\$1.7) million, or (\$0.05) per diluted share.

For the prior year first quarter, the Company posted a net loss of (\$15.3) million, or (\$0.66) per diluted share. These results included \$5.1 million of net after tax charges, comprised of \$2.2 million of impairment charges, \$1.1 million of intangible asset amortization, \$0.8 million of expenses related to the replatforming of Vera Bradley's information technology systems ("Project Novus"), \$0.8 million of charges related to the cancellation of certain purchase orders as a result of COVID-19, a \$0.1 million adjustment to the Pura Vida earn-out liability, and \$0.1 million in certain department store exit costs resulting from COVID-19. In addition, the Company recorded an Accounting Standard Codification ("ASC") 480 measurement adjustment to increase the

redeemable noncontrolling interest to its redemption value, which exceeded its fair value by \$6.8 million. This excess portion of the adjustment increased the Vera Bradley, Inc. loss utilized in the numerator of the earnings per share calculation by \$6.8 million, which resulted in a \$0.20 negative impact to diluted earnings per share for the prior year first quarter. On a non-GAAP basis, Vera Bradley, Inc.'s consolidated prior year first quarter net loss totaled (\$10.2) million, or (\$0.31) per diluted share.

Non-GAAP Numbers

The current year non-GAAP first quarter income statement numbers referenced below exclude the previously outlined intangible asset amortization. The prior year non-GAAP first quarter income statement numbers referenced below exclude the previously outlined impairment charges, intangible asset amortization, Project Novus expenses, charges related to the cancellation of certain purchase orders resulting from COVID-19, an adjustment to the Pura Vida earn-out liability, and certain department store exit costs resulting from COVID-19.

First Quarter Details

Current year first quarter Vera Bradley Direct segment revenues totaled \$66.7 million, an 81.2% increase over \$36.8 million in the prior year first quarter. Since the Company's stores were temporarily closed for approximately half of the prior year first quarter, a comparable store sales calculation related to the prior year is not pertinent. The Company permanently closed 10 full-line stores and opened seven factory outlet stores in the last twelve months.

Vera Bradley Indirect segment revenues totaled \$15.3 million, a 35.9% increase over \$11.2 million in the prior year first quarter. Prior year revenues reflected a reduction in orders primarily related to COVID-19 and in the number of specialty and department store accounts.

Pura Vida segment revenues totaled \$27.1 million, a 27.7% increase over \$21.2 million in the prior year first quarter. The prior year revenue numbers reflected a decline in sales to wholesale accounts, which were negatively affected by COVID-19.

First quarter consolidated gross profit totaled \$59.2 million, or 54.2% of net revenues, compared to \$34.2 million, or 49.3% of net revenues, in the prior year first quarter. On a non-GAAP basis, prior year first quarter gross profit totaled \$35.5 million, or 51.2% of net revenues. The year-over-year improvement was driven by a shift in channel mix and more full-price selling.

Consolidated SG&A expense totaled \$60.9 million, or 55.8% of net revenues, for the quarter, compared to \$59.8 million, or 86.3% of net revenues, for the prior year first quarter. On a non-GAAP basis, consolidated SG&A expense totaled \$60.1 million, or 55.1% of net revenues, for the current quarter, compared to \$51.6 million, or 74.5% of net revenues, for the prior year first quarter. Prior year SG&A expenses and leverage were materially affected by COVID-19.

The Company's first quarter consolidated operating loss totaled (\$2.0) million, or (1.8%) of net revenues, compared to an operating loss of (\$25.6) million, or (36.9%) of net revenues, in the prior year first quarter. On a non-GAAP basis, the consolidated operating loss totaled (\$1.2) million, or (1.1%) of net revenues, compared to (\$16.1) million, or (23.2%) of net revenues, in the prior year.

By segment:

- Vera Bradley Direct's first quarter operating income was \$10.9 million, or 16.3% of Direct net revenues, compared to an operating loss of (\$11.0) million, or (29.8%) of Direct net revenues, in the prior year. On a non-GAAP basis, the prior year Direct operating loss totaled (\$5.1) million, or (13.8%) of Direct net revenues.
- Vera Bradley Indirect's first quarter operating income was \$4.5 million, or 29.2% of Indirect net revenues, compared to \$2.8 million, or 24.5% of Indirect net revenues, in the prior year. On a non-GAAP basis, the prior year Indirect operating income totaled \$3.1 million, or 28.0% of Indirect net revenues.
- Pura Vida's first quarter operating income was \$2.5 million, or 9.3% of Pura Vida net revenues, compared to an operating loss of (\$0.8) million, or (3.8%) of Pura Vida net revenues, in the prior year. On a non-GAAP basis, Pura Vida's current year first quarter operating income was \$3.3 million, or 12.1% of Pura Vida net revenues, compared to \$1.6 million, or 7.7% of Pura Vida net revenues, for the prior year.

Balance Sheet

Net capital spending for the first quarter totaled \$0.5 million.

Cash, cash equivalents, and investments as of May 1, 2021 totaled \$52.7 million compared to \$85.1 million at the end of last year's first quarter. The prior year first quarter balance included \$60.0 million drawn on the Company's \$75.0 million ABL credit facility at quarter end. This has since been repaid, leaving no borrowings on the facility at quarter end.

Total quarter-end inventory was \$150.3 million, compared to \$132.9 million at the end of the first quarter last year. Quarter-end inventory was higher than the prior year primarily due to additional Pura Vida inventory related to category expansions and product intensifications. Management expects year-over-year inventory should be down by approximately 5% by the end of Fiscal 2022.

There were no common stock repurchases during the first quarter of Fiscal 2022. At the end of the first quarter, the Company had approximately \$32.9 million remaining under its \$50.0 million share repurchase authorization which expires on December 11, 2021.

Looking Ahead

Wallstrom commented, "As a reminder, for Fiscal 2022, the Company's *four key growth drivers* are:

- 1. **Driving our digital-first strategy**, by evolving the digital distribution of our products and further refining and utilizing digital experiences to serve our customers. This will be supported by continuously refining our technology, developing business process and technology platforms to improve agility, data-based decision making, customer centricity, and speed-to-market.
- 2. Enhancing our product innovation pipeline, collaborations, and category extensions to attract new customers and increase share of wallet with existing customers.
- 3. **Building our community**, through marketing and by creating an impactful, positive brand movement that not only changes lives but deepens our customers' brand loyalty.
- 4. *Evolving our distribution channels*, by focusing on future growth opportunities and addressing the drastically changing retail environment and the consumer marketplace."

Wallstrom concluded, "We have a long-term vision for the future of our Company and a clear path to achieve this vision. Our team is focused, our balance sheet is solid, our brands are strong, and we are positioned for growth. We are excited about the possibilities for Vera Bradley, Inc."

Forward Outlook

The retail environment continues to be uncertain, and future financial performance is difficult to predict. However, management is providing its estimates for the full year of Fiscal 2022 (outlined below) based on current expectations. Based on the Company's first quarter performance, management is raising its revenue and diluted earnings per share estimates for the fiscal year from its guidance previously provided on March 9, 2021.

All forward-looking guidance numbers referenced below are non-GAAP. The prior year gross profit, SG&A, and earnings per diluted share numbers exclude the previously disclosed net charges related to intangible asset amortization, store impairment charges, Project Novus expenses, cancellation of certain purchase orders related to the pandemic, adjustment to the Pura Vida earn-out liability, and certain department store exit costs related to the pandemic. Current year guidance excludes any similar charges.

For Fiscal 2022, the Company's updated expectations are as follows:

- Consolidated net revenues of \$555 to \$575 million. Net revenues totaled \$468.3 million in Fiscal 2021. Year-over-year Pura Vida revenues are expected to grow between 20% and 30%, and Vera Bradley revenues are expected to grow between 15% and 20%.
- Free cash flow of between \$50 and \$55 million compared to \$15.0 million in the prior year.
- A consolidated gross profit percentage of 56.0% to 57.0% compared to 57.0% in Fiscal 2021. The potential rate decline relates to an abatement in
 mask penetration in Fiscal 2022 coupled with incremental costs for inbound and outbound freight expense.
- Consolidated SG&A expense of \$265 to \$275 million compared to \$233.0 million in Fiscal 2021. The expected SG&A increase is primarily related to Vera Bradley stores being opened for the full year (stores were temporarily closed for between several weeks and several months in Fiscal 2021 due to the pandemic), non-comparable compensation and Cares Act savings in Fiscal 2021, and general variable increases associated with higher sales expectations.
- Consolidated operating income of \$46 to \$53 million compared to \$34.0 million in Fiscal 2021.
- Consolidated diluted EPS of \$0.85 to \$1.00 based on diluted weighted-average shares outstanding of 34.6 million and an effective tax rate of approximately 24.0%. Diluted EPS totaled \$0.63 last year.
- Net capital spending of approximately \$8 to \$10 million compared to \$5.7 million in the prior year, reflecting investments associated with new
 factory locations and technology and logistics enhancements.

Disclosure Regarding Non-GAAP Measures

The Company's management does not, nor does it suggest that investors should, consider the supplemental non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with accounting principles

generally accepted in the United States ("GAAP"). Further, the non-GAAP measures utilized by the Company may be unique to the Company, as they may be different from non-GAAP measures used by other companies.

The Company believes that the non-GAAP measures presented in this earnings release, including free cash flow; gross profit; selling, general, and administrative expenses; operating loss; net loss attributable and available to Vera Bradley, Inc.; and diluted net loss per share available to Vera Bradley, Inc. common shareholders, along with the associated percentages of net revenues, are helpful to investors because they allow for a more direct comparison of the Company's year-over-year performance and are consistent with management's evaluation of business performance. A reconciliation of the non-GAAP measures to the most directly comparable GAAP measures can be found in the Company's supplemental schedules included in this earnings release.

Call Information

A conference call to discuss results for the first quarter is scheduled for today, Wednesday, June 9, 2021, at 9:30 a.m. Eastern Time. A broadcast of the call will be available via Vera Bradley's Investor Relations section of its website, <u>www.verabradley.com</u>. Alternatively, interested parties may dial into the call at (800) 600-4870, and enter the access code 6021253. A replay will be available shortly after the conclusion of the call and remain available through June 23, 2021. To access the recording, listeners should dial (844) 512-2921, and enter the access code 6021253.

About Vera Bradley, Inc.

Vera Bradley, Inc. operates two unique lifestyle brands – Vera Bradley and Pura Vida. Vera Bradley and Pura Vida are complementary businesses, both with devoted, emotionally-connected, and multi-generational female customer bases; alignment as causal, comfortable, affordable, and fun brands; positioning as "gifting" and socially-connected brands; strong, entrepreneurial cultures; a keen focus on community, charity, and social consciousness; multi-channel distribution strategies; and talented leadership teams aligned and committed to the long-term success of their brands.

Vera Bradley, based in Fort Wayne, Indiana, is a leading designer of women's handbags, luggage and other travel items, fashion and home accessories, and unique gifts. Founded in 1982 by friends Barbara Bradley Baekgaard and Patricia R. Miller, the brand is known for its innovative designs, iconic patterns, and brilliant colors that inspire and connect women unlike any other brand in the global marketplace.

In July 2019, Vera Bradley, Inc. acquired a 75% interest in Creative Genius, Inc., which also operates under the name Pura Vida Bracelets ("Pura Vida"). Pura Vida, based in La Jolla, California, is a rapidly growing, digitally native, and highly engaging lifestyle brand founded in 2010 by friends Paul Goodman and Griffin Thall. Pura Vida has a differentiated and expanding offering of bracelets, jewelry, and other lifestyle accessories.

The Company has three reportable segments: Vera Bradley Direct ("VB Direct"), Vera Bradley Indirect ("VB Indirect"), and Pura Vida. The VB Direct business consists of sales of Vera Bradley products through Vera Bradley full-line and factory outlet stores in the United States, verabradley.com, the Vera Bradley online outlet site, and the Vera Bradley annual outlet sale in Fort Wayne, Indiana. The VB Indirect business consists of sales of Vera Bradley annual outlet sale in Fort Wayne, Indiana. The VB Indirect business consists of sales of Vera Bradley products to approximately 2,000 specialty retail locations throughout the United States, as well as select department stores, national accounts, third party ecommerce sites, and third-party inventory liquidators, and royalties recognized through licensing agreements related to the Vera Bradley brand. The Pura Vida segment consists of sales of Pura Vida products through the Pura Vida websites, <u>www.puravidabracelets.com</u>, <u>www.puravidabracelets.ca</u>, and through the distribution of its products to wholesale retailers.

Website Information

We routinely post important information for investors on our website <u>www.verabradley.com</u> in the "Investor Relations" section. We intend to use this webpage as a means of disclosing material, non-public information and for complying with our disclosure obligations under Regulation FD. Accordingly, investors should monitor the Investor Relations section of our website, in addition to following our press releases, SEC filings, public conference calls, presentations and webcasts. The information contained on, or that may be accessed through, our webpage is not incorporated by reference into, and is not a part of, this document.

Investors and other interested parties may also access the Company's most recent Corporate Responsibility and Sustainability Report outlining its ESG (Environmental, Social, and Governance) initiatives at <a href="https://www.https://wwwwwwwwwwwwwwwwwwwwwwwwwwwwwww.https://www.https://www.https://www.https://www.https://www.https://www.https://www.https://wwww.https://www.htt

Vera Bradley Safe Harbor Statement

Certain statements in this release are "forward-looking statements" made pursuant to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect the Company's current expectations or

beliefs concerning future events and are subject to various risks and uncertainties that may cause actual results to differ materially from those that we expected, including: possible adverse changes in general economic conditions and their impact on consumer confidence and spending; possible inability to predict and respond in a timely manner to changes in consumer demand; possible loss of key management or design associates or inability to attract and retain the talent required for our business; possible inability to maintain and enhance our brand; possible inability to successfully implement the Company's long-term strategic plan; possible inability to successfully open new stores, close targeted stores, and/or operate current stores as planned; incremental tariffs or adverse changes in the cost of raw materials and labor used to manufacture our products; possible adverse effects resulting from a significant disruption in our distribution facilities; or business disruption caused by COVID-19. Risks, uncertainties, and assumptions also include the possibility that Pura Vida acquisition benefits may not materialize as expected; that Pura Vida's business may not perform as expected; and that the Company is unable to successfully implement integration strategies related to the acquisition. More information on potential factors that could affect the Company's financial results is included from time to time in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's public reports filed with the SEC, including the Company's Form 10-K for the fiscal year ended January 30, 2021. We undertake no obligation to publicly update or revise any forward-looking statement. Financial schedules are attached to this release.

CONTACTS: Investors: Julia Bentley, VP of Investor Relations and Communications jbentley@verabradley.com (260) 207-5116

Media: <u>mediacontact@verabradley.com</u> 877-708-VERA (8372)

Vera Bradley, Inc. Condensed Consolidated Balance Sheets (in thousands)

(unaudited)

	May 1, 2021		January 30, 2021		May 2, 2020	
Assets						
Current assets:						
Cash and cash equivalents	\$ 51,371	\$	64,175	\$	82,286	
Short-term investments	1,293		1,295		499	
Accounts receivable, net	21,945		27,543		20,559	
Inventories	150,335		141,416		132,855	
Income taxes receivable	8,782		7,372		10,913	
Prepaid expenses and other current assets	18,478		17,882		14,610	
Total current assets	252,204		259,683		261,722	
Operating right-of-use assets	86,181		88,730		106,430	
Property, plant, and equipment, net	62,391		63,952		69,669	
Intangible assets, net	46,527		47,296		53,865	
Goodwill	44,254		44,254		44,254	
Long-term investments			_		2,271	
Deferred income taxes	3,161		3,530		6,919	
Other assets	6,525		6,342		6,267	
Total assets	\$ 501,243	\$	513,787	\$	551,397	
Liabilities, Redeemable Noncontrolling Interest, and Shareholders' Equity						
Current liabilities:						
Accounts payable	\$ 23,160	\$	27,093	\$	23,735	
Accrued employment costs	11,122		13,648		5,660	
Short-term operating lease liabilities	21,210		22,321		27,048	
Other accrued liabilities	14,736		14,043		12,644	
Income taxes payable	_		321		90	
Total current liabilities	 70,228		77,426	_	69,177	
Long-term operating lease liabilities	88,228		91,536		107,699	
Long-term debt			_		60,000	
Other long-term liabilities	83		109		89	
Total liabilities	158,539		169,071		236,965	
Redeemable noncontrolling interest	30,307		29,809		38,858	
Shareholders' equity:						
Additional paid-in-capital	105,076		105,433		99,879	
Retained earnings	314,381		316,526		282,772	
Accumulated other comprehensive income			8		(17)	
Treasury stock	(107,060)		(107,060)		(107,060)	
Total shareholders' equity of Vera Bradley, Inc.	312,397		314,907		275,574	
Total liabilities, redeemable noncontrolling interest, and shareholders' equity	\$ 501,243	\$	513,787	\$	551,397	

Vera Bradley, Inc. Condensed Consolidated Statements of Operations (in thousands, except per share amounts)

(unaudited)

(undudited)		Thirteen Weeks Ended		
		May 1, 2021		May 2, 2020
Net revenues	\$	109,094	\$	69,284
Cost of sales		49,930		35,096
Gross profit		59,164		34,188
Selling, general, and administrative expenses		60,896		59,782
Other (loss) income, net		(227)		20
Operating loss		(1,959)		(25,574)
Interest expense, net		90		72
Loss before income taxes		(2,049)		(25,646)
Income tax benefit		(531)		(10,109)
Net loss		(1,518)		(15,537)
Less: Net income (loss) attributable to redeemable noncontrolling interest		627		(200)
Net loss attributable to Vera Bradley, Inc.	\$	(2,145)	\$	(15,337)
Basic weighted-average shares outstanding		33,590		33,330
Diluted weighted-average shares outstanding		33,590		33,330
Basic net loss per share available to Vera Bradley, Inc. common shareholders	\$	(0.06)	\$	(0.66)
Diluted net loss per share available to Vera Bradley, Inc. common shareholders	\$	(0.06)		(0.66)
Reconciliation of net loss available to Vera Bradley, Inc. common shareholders				
Net loss attributable to Vera Bradley, Inc.	\$	(2,145)	\$	(15,337)
Excess portion of redeemable noncontrolling interest redemption value adjustment	Φ	(2,143)	Ψ	(15,557)
Net loss available to Vera Bradley, Inc. common shareholders	\$	(2,145)	\$	(22,137)

Vera Bradley, Inc. Condensed Consolidated Statements of Cash Flows (in thousands)

(unaudited)

(unaucited)	Thirton	Thirteen Weeks Ended		
	May 1, 2021	May 2, 2020		
Cash flows from operating activities		2020		
Net loss	\$ (1,518)	\$ (15,537)		
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation of property, plant, and equipment	2,286	4,353		
Amortization of operating right-of-use assets	4,930	5,563		
Impairment charges	—	3,806		
Amortization of intangible assets	769	2,440		
Provision for doubtful accounts	(66)	497		
Stock-based compensation	1,814	59		
Deferred income taxes	369	737		
Loss on investments	_	20		
Adjustment of earn-out liability	_	229		
Other non-cash gain, net	(45)	(23)		
Changes in assets and liabilities:				
Accounts receivable	5,664	2,241		
Inventories	(8,919)	(9,249)		
Prepaid expenses and other assets	(779)	(4,593)		
Accounts payable	(4,234)	3,780		
Income taxes	(1,731)	(11,893)		
Operating lease liabilities, net	(6,800)	(384)		
Accrued and other liabilities	(1,780)	(6,792)		
Net cash used in operating activities	(10,040)	(24,746)		
Cash flows from investing activities				
Purchases of property, plant, and equipment	(503)	(2,238)		
Purchases of investments	—	(851)		
Proceeds from maturities and sales of investments	_	21,788		
Cash received for business acquisition	—	993		
Proceeds from disposal of property, plant, and equipment	45	—		
Net cash (used in) provided by investing activities	(458)	19,692		
Cash flows from financing activities				
Tax withholdings for equity compensation	(2,171)	(537)		
Repurchase of common stock	_	(3,077)		
Distributions to redeemable noncontrolling interest	(129)	(296)		
Borrowings under asset-based revolving credit agreement	—	60,000		
Payment of contingent consideration for business acquisition	—	(18,677)		
Net cash (used in) provided by financing activities	(2,300)	37,413		
Effect of exchange rate changes on cash and cash equivalents	(6)	10		
Net (decrease) increase in cash and cash equivalents	\$ (12,804)	\$ 32,369		
Cash and cash equivalents, beginning of period	64,175	49,917		
Cash and cash equivalents, end of period	\$ 51,371	\$ 82,286		
	- 01,071			

Vera Bradley, Inc. First Quarter Fiscal 2022 GAAP to Non-GAAP Reconciliation Thirteen Weeks Ended May 1, 2021 (in thousands, except per share amounts)

(unaudited)

(********	Thirteen Weeks Ended				
	 As Reported		Other Items	No	n-GAAP (Excluding Items)
Gross profit	\$ 59,164	\$	—	\$	59,164
Selling, general, and administrative expenses	60,896		769 1		60,127
Operating loss	(1,959)		(769)		(1,190)
Loss before income taxes	(2,049)		(769)		(1,280)
Income tax benefit	(531)		(163)		(368)
Net loss	(1,518)		(606)		(912)
Less: Net income (loss) attributable to redeemable noncontrolling interest	627		(192)		819
Net loss attributable to Vera Bradley, Inc.	(2,145)		(414)		(1,731)
Diluted net loss per share available to Vera Bradley, Inc. common shareholders	\$ (0.06)	\$	(0.01)	\$	(0.05)
Vera Bradley Direct segment operating income	\$ 10,860	\$	_	\$	10,860
Vera Bradley Indirect segment operating income	\$ 4,461	\$		\$	4,461
Pura Vida segment operating income (loss)	\$ 2,508	\$	(769) 1	\$	3,277
Unallocated corporate expenses	\$ (19,788)	\$	—	\$	(19,788)

¹Includes the amortization of definite-lived intangible assets

Vera Bradley, Inc. **First Quarter Fiscal 2021** GAAP to Non-GAAP Reconciliation Thirteen Weeks Ended May 2, 2020 (in thousands, except per share amounts)

(unaudited)

	Thirteen Weeks Ended						
		As Reported	Redempti Adjust	on Value ment ⁸	Other Items	Non-GAAP (Excluding Items)	
Gross profit (loss)	\$	34,188	\$	_ 5	\$ (1,320) 1	\$ 35,508	
Selling, general, and administrative expenses		59,782		—	8,148 2	51,634	
Operating loss		(25,574)		—	(9,468)	(16,106)	
Loss before income taxes		(25,646)		—	(9,468)	(16,178)	
Income tax benefit		(10,109)		_	(3,730) 3	(6,379)	
Net loss		(15,537)			(5,738)	(9,799)	
Less: Net (loss) income attributable to redeemable noncontrolling interest		(200)		_	(610)	410	
Net loss attributable to Vera Bradley, Inc.		(15,337)		_	(5,128)	(10,209)	
Diluted net loss per share available to Vera Bradley, Inc. common shareholders	\$	(0.66)	\$	(0.20) 5	\$ (0.15)	\$ (0.31)	
Vera Bradley Direct segment operating loss	\$	(10,965)	\$	— 5	\$ (5,872) 4	\$ (5,093)	
Vera Bradley Indirect segment operating income (loss)	\$	2,756	\$	_ 5	\$ (387) 5	\$ 3,143	
Pura Vida segment operating (loss) income	\$	(801)	\$	_ 5	\$ (2,440) 6	\$ 1,639	
Unallocated corporate expenses	\$	(16,564)	\$	— 5	\$ (769) 7	\$ (15,795)	

¹Related to charges for the cancellation of certain purchase orders as a result of COVID-19

²Items include \$3,806 for store impairment charges; \$2,440 for the amortization of definite-lived intangible assets; \$1,460 for technology-related re-platforming charges including certain professional fees and accelerated depreciation; \$229 for an adjustment upon payment of the earn-out liability; and \$213 in certain department store exit costs as a result of COVID-19 ³Related to the tax impact of the charges mentioned above

⁴Related to \$3,806 for impairment charges; \$1,146 for an allocation of charges for the cancellation of purchase orders; and \$920 for technology re-platforming charges

⁵Related to \$213 in certain department store exit costs and \$174 for an allocation of charges for the cancellation of purchase orders

⁶Related to the amortization of definite-lived intangible assets

⁷Related to \$540 for technology re-platforming charges and \$229 for an adjustment upon payment of the earn-out liability

⁸Related to a \$6.8 million increase in the loss available to Vera Bradley. Inc. common shareholders associated with the excess portion of the ASC 480 adjustment for the redeemable noncontrolling interest of Pura Vida; this adjustment impacts the Company's net loss per share calculations only